



10<sup>th</sup> July 2022

Our ref: 1348/445AW

Dear Mr Love,

Thank you for your enquiry.

Please find below, the requested quotation for Motacam's taxi CCTV systems. I have based the quotation on the following system specification with each system comprising of: -

- a) **1 x 4 channel 1080p Mobile digital video recorder with 1 TB SSD HDD. Built in 4G, Wi-Fi and GPS (enabled). Lockable SSD Drive compartment, SD Back up, USB port, Sim slot, HDMI port and rj45 port.**
- b) **4 x 28mm wide angle, infra-red night vision cameras and brackets**
- c) **4 x 5 metre aviation connection cables**

**(Each system comes with 12 months warranty and 1 x 12-month health check)**

- 1) Price per system is £450.00 x 1000 units = £450,000.00
- 2) Installation price per unit is £150.00 x 1000 = £150,000.00
- 3) 1<sup>st</sup> year Maintenance free (for all parts, labour and call out covered under warranty)  
2<sup>nd</sup> year onwards - Maintenance cost charged at £35.00 per hour plus parts. (Contract to be discussed)
- 4) Annual data control contract: 1<sup>st</sup> year charged at £5200.00  
2<sup>nd</sup> year onwards – Negotiable based on 1<sup>st</sup> year usage.
- 5) Cost of hiring 1000 systems including installation, full maintenance, and data control = £242,000.00 per annum (Price excludes 4G Data plan. Data plan charged separately.)
- 6) 4G Data sims x 1000 with 1TB pooled data per month = Price to be confirmed.

*All above prices are exclusive of VAT @ 20%*

All installations will be carried out by our own mobile technicians. A team of 4 technicians will carry out approximately 2 installation each, per day, at the vehicles normal parked location or at a designated area within the licensed vehicles borough.

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I will contact you in the first instance, once I can confirm the best price and structure for your 4G data sim contract.

I hope this above quotation is acceptable. If you require any further information or would like to discuss this quotation, please do not hesitate to contact me on **07450 337535** or via email at **info@motacam.co.uk**

Kind regards

Robert Wong.  
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